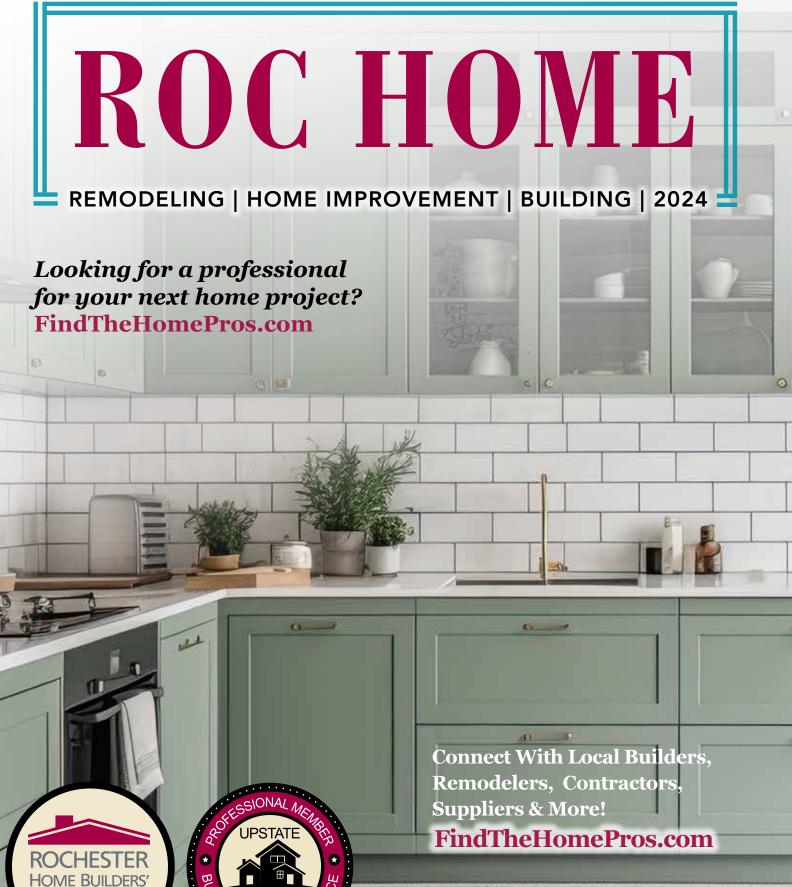
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$\mathbf{2024}$

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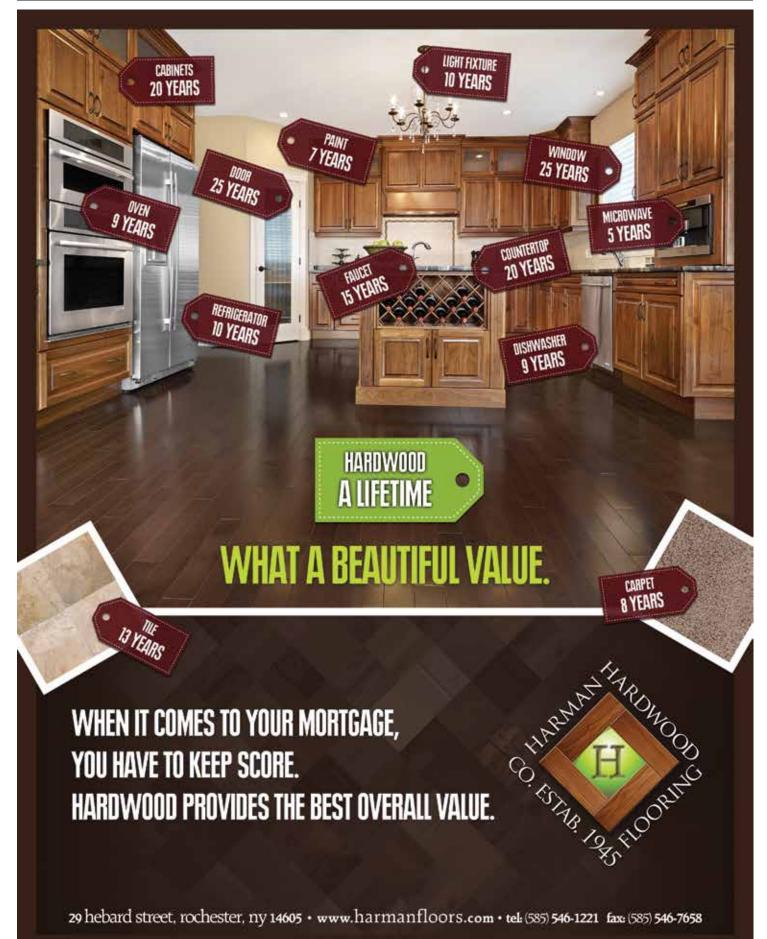
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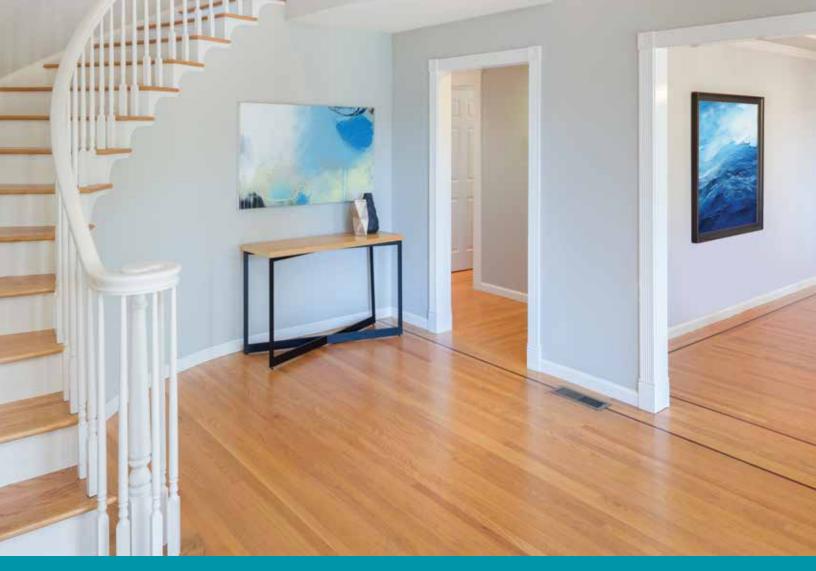




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Hardwoods Stand the Test of Time

When purchasing a new home, most homeowners will be faced with a significant monthly mortgage payment. While this payment will include your property and the structure of the home itself, there are also many other items that will be included in that payment. You will be paying for these items throughout the term of your mortgage, which in most cases can be as long as 30 years. Which items represent the most value throughout the term of your mortgage, and which items are you paying for well after they have been replaced?

Items such as appliances, plumbing and lighting fixtures, and heating and cooling systems are necessities. These items will likely not last a full 30 years or will need to be replaced due to changing design trends. There are choices you can make that will provide value and beauty both now and in the future. The most significant of these choices is flooring.

Carpeting: Carpeting is a moderately priced flooring solution but will have an average life span of just a few short years. Carpet represents one of the lower values in flooring options.

Tile: Tile is more costly than carpet in most cases, but generally more durable. The changing trends in interior design mean its life expectancy will average about 10 years. Therefore, homeowners will be paying for tile 3 times over the life of their mortgage.

Hardwood Flooring: Hardwood flooring is by far the best value for the life of your mortgage and beyond. If well-cared for and maintained, hardwood flooring can last for generations. With the ability to be refinished, hardwood can be altered to address any current trends in design. Hardwood flooring is a natural product that provides enduring beauty and lasts a lifetime. Therefore, the natural choice for any home is also the best value: Quality hardwood flooring.

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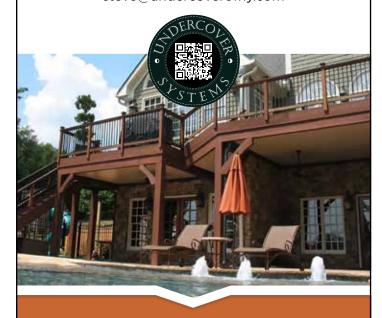
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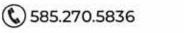
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3 Color Trends to Update Your Home in 2024

Looking for a quick, easy change to help your home feel fresh for the new year? One of the easiest (and more inexpensive) ways to update your home is by changing up your color palette.

Depending on your current décor and overall aesthetic, there are a number of directions you can go. Here are paint manufacturers' top suggestions for 2024.

Warm and Soft

Creating a comfortable environment is critical for a space where everyone can live, play and work. These warm, soft hues for 2024 are sure to elevate the ambience of your home and create a place to draw you, your family and your friends together.

- Peach Fuzz, from Pantone, is a cozy peach hue that highlights both a desire for togetherness and enjoying a moment of stillness.
- Persimmon, from HGTV Home by Sherwin-Williams, is a naturally inspired terracotta-based hue that feels both uplifting and refreshing.
- Limitless, from Glidden/PPG, is a warm honey beige hue that draws on its power as a primary color while serving as a strong neutral at the same time.

Peaceful Blues

The idea of creating a sanctuary within the home extends to other shades as well. Look toward the blue color spectrum for a variety of shades to create a serene, uplifting environment.

- Upward, from Sherwin-Williams, is a breezy, blissful blue that encourages you to slow down, take a breath, and clear your mind.
- Blue Nova, from Benjamin Moore, is an alluring mid-tone that's equal parts enchanting and timeless.
- Thermal, from C2, is a punchy blue poised for adventure while evoking feelings of loyalty, trust and confidence.
- Skipping Stones, from Dunn-Edwards, can add a sense of mystery and thoughtfulness to any space.
- Bluebird, from Krylon, complements natural tones and textures while creating an environment where everyone can be at ease.
- Bay Blue, from Minwax, is a relaxing mix of blue and green that invites you to create a home that's authentically personal.

• Renew Blue, from Valspar, is a nourishing, green-influenced blue that creates a sense of peace wherever you place it.

Statement Colors

Sometimes a new year calls for a new look, with a bold shift in appearances. If a pop of fresh color is what you're looking for, here are a few selections to help make a statement:

- Cracked Pepper, from Behr, is a versatile soft black that accentuates the spaces you create life moments in.
- Ironside, from Dutch Boy, provides a sense of sophisticated comfort, as well as the perfect backdrop for showcasing furniture, art and accessories.
- Chocolate Cherry, from Rust-Oleum, stands out but also provides a strong neutral backdrop that adds a sense of authenticity.

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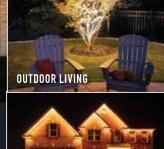


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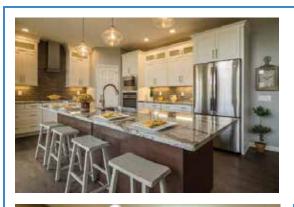
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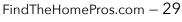
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How to Create a Cozy Home You'll Love

Now is the perfect time to show your home some love. It's been with you through thick and thin, weathering storms (literally and metaphorically) and holding countless memories. So, as the next season approaches, it is time to return the favor. Forget grand and expensive ideas. Sometimes, the smallest gestures can make the biggest difference.

Here are a few simple and budgetfriendly ways to cozy up your space and express your appreciation for all that your home does for you:

Let the Sunshine In. You can invite more natural light into your home to combat the dreariness. Open your curtains wide, wash the windows until they sparkle, and consider swapping out heavy drapes for lighter, sheer fabrics. This can even include rearranging some furniture based on where the light comes in. Let the sun bathe your rooms in warmth and chase away the blues.

Create a New Atmosphere in Your Home. Consider adding or changing your decorations to create a lighter, warmer feel in your home. A refresh can include pictures or art pieces, as well as new coffee table books. A splash of paint can do wonders for a room, even if it's just a single accent wall. Don't be afraid to experiment with bold colors or calming neutrals, and for an extra touch of cozy, layer in textiles like throws and pillows. Choose soft textures and warm colors to create a truly inviting atmosphere.

Declutter for Inner Peace. Let's face it, we could all use to tidy up a bit, and what better time to tackle clutter accumulating in the corners? Donate those old clothes you never wear, recycle magazines you've already flipped through, and give away furniture that no longer sparks joy. A clutter-free space is not only visually appealing but also creates a sense of calm and relaxation. Give your home some breathing room, clearing space for new memories. Plus, a lighter load makes cleaning a breeze.

Pamper Your Appliances. Your appliances work tirelessly day and night, keeping your food fresh, clothes clean, and home comfortable. While it is important to have a consistent

cleaning routine, show your appliances some extra love with a deep, thorough cleaning. Wipe down their surfaces, vacuum off the dust, and try to get into every nook and cranny you can. This not only prolongs the lifespan of your appliances, but also allows them to operate more efficiently, saving you money on energy bills.

Bring Nature Indoors. Whether or not outdoor gardening is your thing, that doesn't mean you still can't enjoy the beauty of nature indoors. Fill your home with vibrant flowers, lush greenery, and fragrant herbs. You don't have to stick to roses; feel free to try out plants you normally wouldn't buy. Not only does bringing Mother Nature into your home add a touch of life and color, but you will also see an improvement in your mood and air quality.

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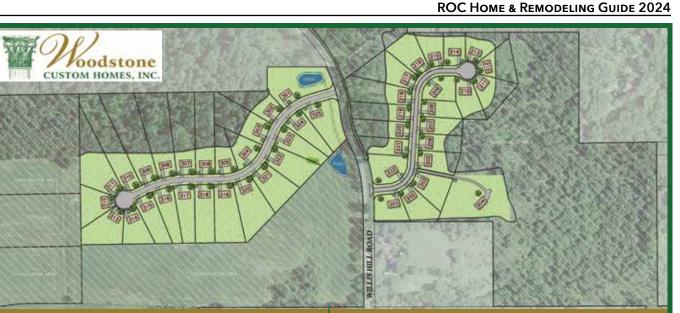
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3 Low-Cost Ways to Create Stunning Spaces

If you're growing tired of looking at the same-colored walls or clutter in the corners of a room, it might be time to refresh your interior design. Creating spaces in your home that are warm and inviting often do not require an extreme makeover. A few simple design adjustments with color or lighting can transform an ordinary room into a stunning space.

Consider the following three easy steps to elevate the interior design of your home without breaking the bank.

1. Add Accent Walls and Ceilings.

Accent walls and ceilings can take any room from ordinary to extraordinary with a small investment in paint or wall paper. Adding a contrasting wall color or using textured paint breaks the monotony of a room. Another option is hanging patterned wallpaper to bring vibrant character and style to a room. When selecting a wall accent for a room, experts recommend considering the room's purpose. The perfect color and material for your accented wall or ceiling depends on the mood you want to convey, access to natural light and the room's square footage.

2. Minimalist.

Minimalist designs are based on a "less is more" philosophy and rely on limited materials, natural light, and clean, simple lines. Decluttering the space is one of the first steps in achieving a minimalist design. To help manage what stays and what you should move to a different place, sort items by type and then put them away. Instead of a collection of clutter, choose a statement piece that reflects your style to change a room's look and feel instantly.

3. Lighting.

Lighting is an essential aspect of design, with the power to transform the entire ambiance of a space. Good lighting can make a room more functional, appealing, and flexible. For example, sunlight is a no-cost, natural way to enhance the interior space. If the room you're styling does not have substantive exposure to sunlight, try combining it with artificial light elements. A well-planned lighting scheme not only enhances the aesthetic appeal of a room but also has practical implications for functionality and safety.

If you need further design inspiration help, or a professional to help with renovations, you'll find them at **FindTheHomePros.com**. Businesses listed there are members of the Rochester Home Builders' Association and Upstate Building Industry Alliance.

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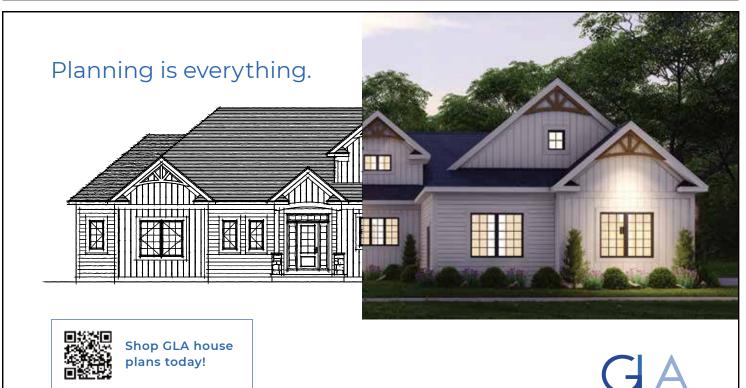
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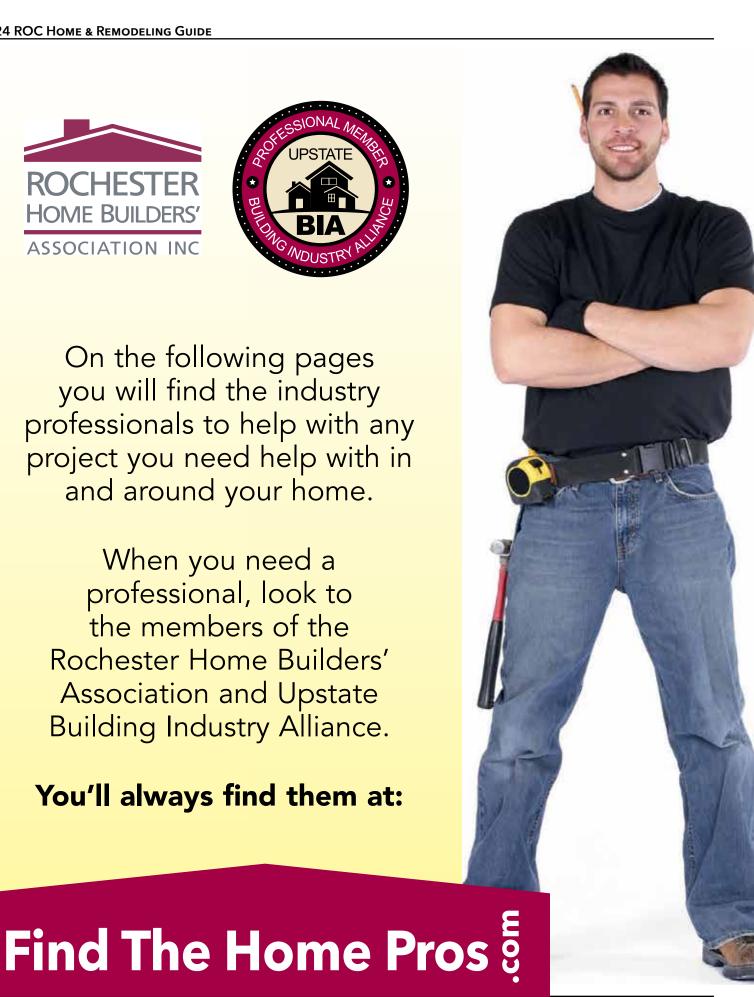




On the following pages you will find the industry professionals to help with any project you need help with in and around your home.

When you need a professional, look to the members of the Rochester Home Builders' Association and Upstate Building Industry Alliance.

You'll always find them at:



Please give these members your first consideration when buying materials, equipment or services.

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Sortino Properties	585-225-7000
Spall Homes Corp.	585-586-4521
Tactical Construction, Inc	585-433-8762

GENERATORS-HOME BACK-UP

Betlem Residential Heating & Air Conditioning	. 585-271-4328
Boccacino Heating and Air Conditioning	. 585-454-2120
Generator Supercenter of Upstate NY	. 585-318-3306
Home Power Systems	585-433-2511
Isaac Heating and Air Conditioning	. 585-546-1400
John Betlem Heating	
& Cooling	. 585-271-8888

GEOTHERMAL HEATING & COOLING

Alternative Carbon Energy Systems, Inc	. 585-935-7186
Betlem Residential Heating & Air Conditioning	. 585-271-4328
Boccacino Heating and Air Conditioning	. 585-454-2120
Green Guys Mechanical LLC	. 585-667-4828
GreenSpark Solar	585-265-2384
V P Supply Corporation	. 585-272-0110

GUTTERS

Beacon Building Products	. 585-328-7330
Fitch Construction, Inc.	. 585-377-3330
Graves Bros. Home Improvement Co.	. 585-288-3390
GutterXpress	. 585-813-2761
Long Construction NY LLC	. 585-433-5664
Marshall Exteriors, LLC	. 315-331-6462
MIG Building Systems	. 585-385-3030
Morreall & Company	585-204-2005

HANDYMAN SERVICES

Masterpiece Repair	
& Design, Inc.	585-233-1387

HARDWOOD FLOORS

Harman Flooring Co., Inc	585-546-1221
MS International	585-672-0400

HEATING/HVAC

585-482-3601
585-349-0781
585-271-4328
585-454-2120
585-872-4420
585-667-4828
585-293-2673
585-546-1400
585-271-8888
585-265-0736
585-377-3434
585-232-5555
585-705-0001
585-248-8783
585-501-9100
585-272-0110

HOME BUILDER

ANCO Builders, LLC	585-223-3034
Antetomaso Homes	
Antonelli Construction, LLC	
Aristo Properties	
Atlas Builders	
Barone Homes, Inc.	
Bowering Homes, Inc.	
Concal, LLC	
Crosstown Custom Homes	
of Rochester, Inc.	585-872-9100
D.J. Builders and Remodelers, Inc	315-531-9074
D'Angelo Building & Design, LLC	
Danrich Homes, Inc.	
Dawn Aprile & Company	
Dirisio Builders, Inc.	
Domville Builders	
Element Design/Build	
Faber Builders, Inc.	
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Fedyk Builders, Inc.	585-729-5009
Gauger & Swingly Construction, Inc.	585-265-1440
Gerber Homes and Additions	315-524-7890
Graywood Custom Homes	585-738-8889
Greater Rochester Habitat for Humanity	585-546-1470
Hedding Homes LLC	
High Point Construction	
& Renovation, Inc.	585-414-0761
homes by RYAN	585-586-0300
Hometown Design-Build, LLC	585-755-3012
Jay P. Tovey Co., Inc.	585-442-4689
JTC Construction	
Kelly Homes of New York	585-391-1435
Marc-Mar Homes, Inc.	
Mascot, Inc.	585-865-4490
Metrose Custom Homes	
Morrell Builders, Inc.	585-249-1330
Neufeld Custom Homes, LLC	585-236-1160

Newmark Development Co., Inc.	. 585-232-1760
Pinnacle Homes	
Pinnacle Homes	. 585-746-0205
Polidori & Ferri Custom Homes	. 585-733-1656
Premier Homes	585-455-8513
Pride Mark Homes, Inc	585-249-8182
Riedman Companies	585-232-1000
Ryan Homes	585-419-7400
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Sortino Properties	
Spall Homes Corp	585-586-4521
Steve General Contractor, Inc	585-226-2784
Tactical Construction, Inc	. 585-433-8762
The Marrano/Marc-Equity Corporation	. 716-675-1200
The Tra-Mac Group, LLC	. 585-392-5200
Views and Vines Homes	
Viola Homes	585-671-9510
Wegman Companies, Inc	585-225-7370
Woodstone Custom Homes, Inc.	. 585-586-0953

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HUMAN RESOURCES AND PAYROLL

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INSULATION

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MIG Building Systems	585-385-3030

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Graves Bros. Home Improvement Co.	. 585-288-3390
JAG Insulation	. 585-621-7040
Marshall Exteriors, LLC	. 315-331-6462
MIG Building Systems	. 585-385-3030
True Energy Solutions	. 585-248-8783

INSURANCE

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Eastern Shore Associates	
Insurance Agency	315-986-7017
Lawley	585-545-6691

INTERIOR DESIGN

KITCHENS AND BATHS

American Custom Exteriors, Inc.	585-723-8072
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Claridge Decorating Centre	585-889-5800
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Ferguson Enterprises	585-458-2930
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Frontier Kitchens	585-825-4450
High Point Construction & Renovation, Inc.	585-414-0761
Homes by Design, Inc.	585-455-1740
Hometown Design-Build, LLC	585-755-3012
Inde Studio, Kitchens, Baths & Additions	585-249-8100
Jay P. Tovey Co., Inc.	585-442-4689
Kitchen & Bath Expressions.	585-872-6130
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Nu-Look Cabinet Refacing	. 585-232-1750
Rochester Flooring Kitchen & Bath	. 585-427-7400
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Webster Home Improvemen	t 585-787-6829

LAND DEVELOPMENT

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Dawn Aprile & Company	585-370-5489
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LANDSCAPE LIGHTING

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Weckesser Brick Co., Inc	. 585-247-1100

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Broccolo Tree & Lawn Care	585-424-4476
Joe Cutter Turf & Snow LLC.	585-248-8873
Lakeview Lawn &	
Landscape, Inc.	585-394-6701
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Great Lights Electric LLC	585-484-9900

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Tracey Door Company, Inc	. 585-426-6060

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PLUMBING AND HEATING

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ROOFING CONTRACTORS

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Besroi Roofing & Siding	585-254-3800
Chase Impressions	. 585-319-1356
Graves Bros. Home Improvement Co.	. 585-288-3390
Greg's Custom Exteriors, Inc.	. 585-727-0702
Long Construction NY LLC	. 585-433-5664
Marshall Exteriors, LLC	. 315-331-6462
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ROC Roofing of WNY LLC	. 585-405-5226
Roofing Rochester NY	. 585-727-8619
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Morreall & Company	585-204-2005
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SKYLIGHTS

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Fitch Construction, Inc.	. 585-377-3330
Marshall Exteriors, LLC	. 315-331-6462
Matthews & Fields Lumber Co.	
Lumber Co.	565-334-5500

SOLAR ENERGY

3rd ROC Solar LLC	. 585-218-0631
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Energy Systems, Inc	. 585-935-7186
Betlem Residential Heating	&
Air Conditioning	. 585-271-4328
Graves Bros. Home	
Improvement Co.	. 585-288-3390
GreenSpark Solar	585-265-2384
Marshall Exteriors, LLC	. 315-331-6462
Roofing Rochester NY	. 585-727-8619
Solar by CIR	.716-362-5000
V P Supply Corporation	. 585-272-0110
Viola Homes	585-671-9510

STEEL (STRUCTURAL AND REINFORCING)

J. Kozel & Son, Inc./	
Tool Ranch	585-436-9807
Residential Steel	
Services, LLC	585-458-4150
Riefler Construction	
Products	716-435-7663

STONE, PAVERS, BRICK

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Miller Brick Co	585-458-7745
MS International	585-672-0400
Phelps Cement	
Products, Inc.	315-548-2221
Weckesser Brick Co., Inc	585-247-1100

SUNROOMS

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Rochester Colonial Mfg	585-254-8191

SURVEYORS

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SWINGSETS/PLAYSETS

Cricket on the Hearth, Inc. ... 585-385-2420

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McKenna's Kitchen and Bath Center	585-377-3434
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TOOLS & OUTDOOR POWER EQUIPMENT

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Tool Ranch	585-436-9807

TRUSSES

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Matthews & Fields	
Lumber Co.	585-334-5500
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Universal Forest Products	315-253-2758
Wm. B. Morse Lumber, Inc	585-328-1400

WATER AND FIRE DAMAGE

High Point Construction	
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WATER HEATERS

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Comfort Window Co., Inc.	585-235-7839
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Graves Bros. Home Improvement Co	585-288-3390
Lakeside Quality Building Products	315-524-9420
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Matthews & Fields Lumber Co	585-334-5500
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